



The Customized Training Solution for Your Team

*We get to the core of real problem and
provide fun teambuilding experiences*



Ask Yourself...

Would everyone on your team be able to describe your **company brand** and **culture**?

How can we expect teams to work together when they do not have the **proper training to communicate**?

Does your team have a **charter**?

Why do executives go to **one training** while other team members **attend another training**?

Brand + Team = Revenue™



Miracle Resources is an award winning full service marketing, public relations & training firm that builds brands from the inside out and increases revenue and awareness. Founded by Katherine Miracle MBA, Miracle Resources has provided corporate training since 2003. Brand + Team = Revenue is a national training program with certified trainers in every state that work with teams to build their brand, their team and increase revenue. Our trainers are selected based on their exceptional experience and ability to work with teams.

Return on Investment

Katherine Miracle and the consultants of Miracle Resources have...

- Trained over 15,000 professionals to build their personal brand, workplace team and company brand, resulting in increased revenue.
- Secured \$4 million in free publicity for corporations and non-profits.
- Created advertising and marketing campaigns that increased revenue for more than 50 businesses.
- Served as communications specialists, publicists, and as a public relations firm for 25 businesses.
- Educated over 700 job seekers to network and market themselves to secure their dream career.
- Educated over 500 fundraising professionals in high-tech and high-touch resources in order to increase revenue.
- Motivated over 500 sales and marketing professionals to “stop marketing and start motivating” using the Miracle Resources Diamond Four-Point Marketing Strategy to increase revenue.
- Raised over \$30 million for ten non-profit organizations.

About Our Founder...

Katherine Miracle, MBA award-winning Speaker/Trainer and Marketer, is a Brand & Team Builder. She serves her clients as a revenue development strategist and motivator through her expertise as a...

Speaker/Trainer...

Katherine Miracle, MBA is an award-winning public speaker and the recipient of the "Best Speaker/Facilitator" Award for CBC Magazine. By motivating her client's team members through speaking events around the country, she fixes the long-set issues through team building, brand building and communication training. Miracle Resources has increased revenue and strengthened teams for over 100 brands. Over 5,000 professionals have been trained by Miracle Resources.



Entrepreneur...

Katherine is the Founder and CEO of Miracle Resources, LLC. Miracle Resources is a full service Marketing, Public Relations & Training Firm. Increasing revenue for 100 brands and providing training, and success coaching for businesses and non-profit organizations through its training program that increases revenue and awareness, "Brand + Team = Revenue." This national franchised certification program specifically targets branding and team building to increase revenue. Katherine is also the founder of "Americas Respect Revolution", which aims to rebrand America's ideals through a change in its cultural approach to social interaction. "America's Respect Revolution" has inspired children and adults to treat each other fairly and equitably through interactive seminars. All proceeds go towards creating free Respect Resources. Katherine's work as an entrepreneur has been honored as a Distinguished Marketing Executive by Sales & Marketing Executive International. The Elite Women Award from International Business Women was presented to Katherine in 2016.

Author...

Katherine is the author of three books. The first, "Discovering your Dawn," uses Katherine's own life experience to create a highly-relatable narrative that motivates readers to overcome their difficulties in order to achieve their true potential. Her second book, "Marketing That Drives Revenue," helps professionals, entrepreneurs, and leaders increase revenue. Katherine's third book, "Your Strategic Personal Brand... The Truth and the Lies," gives readers the tools to use their own Strategic Personal Branding to find their passion and purpose. This book is used in "Brand Building + Team Building = Revenue Building" training, as well as at several career colleges.

Education...

Katherine Miracle is a graduate of the University of Akron with degrees in Business / Communication and Theatre Arts Department. She then graduated with Honors from the University of Phoenix with her MBA.

Building Your Brand

Building Your Team



...a National Training Program with over 53 trainers across the United States!



Achieving Balance and Stress Reduction

This workshop focuses on effective time management as the key to remaining stress-free. In this session, we have fun creating a plan of action on ways to reduce stress, focus on balance, and working smarter - not harder!

Body Language

Your team needs to read body language to work together, sell to clients, and deliver exceptional customer service. In today's society reading body language can prevent violence and eliminate risk. Our training is based on research and best practices. The methods and role-plays used in our training surround the concept of "strategize then approach" and "first responder not first reactor".

Building Bridges with Bricks

Our facilitator incorporates the LEGO® Serious Play® method and materials to unlock hidden and new knowledge, break habitual ways of thinking, and improve team communication.

Communication Training:

Teams perform a hands on project incorporating learned skills from this workshop. A communication plan is created through a team project focused on communication techniques and resources that grow respect & results.

Our client's report: "The training led to our team to using respectful communication that is strategic. In the past, we had team members with no filter and after the session these team members use the resources to communicate with clarity and respect."

Confidence Training

This workshop helps your team uncover talents that help them grow confidence. Teams report that this workshop helps them discover what breaks their confidence and how to silence those confidence-breaking triggers.

Your team will be given confidence resources and participate in a discussion about the social media scenario "compare & despair" confidence killers. Your team will create a confidence plan of action that includes a time management strategy to grow confidence through balance.

Our client's report: "Our team once struggled with the confidence to try new technology, resources and speaking opportunities. Individual team members also held themselves back from growth opportunities due to lack of confidence. The plan of action we created with this Brand+Team=Revenue training helped us learn from the funny examples our trainer shared. We learned how to create ways to view situations from a new perspective."

Creating a Culture of Success & Respect

Teams create an innovative plan of accountability to build company culture. Teams can use your existing company culture campaign or create one in our workshop.

Creating a culture of success and respect is an interactive training, which helps your team members identify their path to success. They are given the tools to understand how to foster success and respect in their workplace by Identify their personal, professional, and team goals. The team also learns how to create the culture needed to achieve each of these goals. Teams create an innovative plan of accountability to build the company's culture.

Creating Your Strategic Personal Brand Plan

Team members discover and create their personal brand based on their talents and goals. A brand plan is created that elevates the team member and the company brand.

MBTI testing & Success Coaching for all employees - this session helps team members unlock their potential, overcome obstacles and create appreciative inquiry. The personal branding books, "Discovering Your Dawn" & "Your Strategic Personal Brand" are given to all employees. This workshop is also a retreat that encompasses a visual shopping experience with creating of a Look Book, Brand Logo Design and One on One coaching session to create your Strategic Personal Brand.

Building Your Revenue

Do you have a leadership retreat, a sales meeting, a monthly staff training, a staff retreat or convention?

We are your solution!

Our team building, interactive training and fun experience will help your staff build your brand, team and revenue.

Customer Service Training

This fun and innovative training engages teams to use their strategic personal brand to help customers. Miracle service “customer service training” uses the power of appreciative inquiry and emotional intelligence to empower your team.

This fun and innovative training engages teams to create a seamless customer experience. To create this experience you will adopt service standards. Develop team members strategic personal brand understand their talents and how to best serve customers. Our training is based on respectful communication to build relationships and identify customer needs. Using the power of appreciative inquiry and emotional intelligence to empower your team.

Diversity Training

This session uses gaming and team building to engage all five generations in today’s workplace and bonds the team by celebrating diversity! In this session, we show a successful team that bonds around their differences and celebrates each unique team member!

Our client’s report: This workshop took our team from major conflict to greater understanding and respect for each other. The gaming and team building was fun and helped our team to bond and to listen to each other. In the past we did a fun activity but in this workshop our trainer helped us to get the core of the real problem we faced. The trainer helped us work together to solve our problem and become accountable

Brand + Team = Revenue



Emotional Intelligence

This program is crucial to your team so they are aware of their emotions and triggers while learning how to manage emotions. The resources provided in the program will help your team read body language and use respectful communication.

The program is customized to meet the unique needs of your team. We will provide your team with the tools, techniques, and the methods they need to be emotionally intelligent in your workplace.

Our process using the book “Your Strategic Personal Brand” as a training tool helps your team understand and use emotions to support the goal of projecting and promoting the best version of themselves while understanding the consequences of all choices in the workplace.

The role-plays, team exercises and appreciative inquiry activities help team members to learn about themselves and prepare for all situations.

Additional Team Activity can include:

Training for better team communication and results. Our workshop provides interactive learning through a team activity based on a food challenge. Team members love this activity and bond over food and a greater understanding of themselves and their teammates!

Negativity in the Workplace

Identifying it and stopping it! This team building session showcases the best practices in communication, mindset of success, and accountability! Miracle Resources Respect Team/Family Test is given as well as the Miracle Resources Individual Respect Test.

These tests help the team member motivate for personal and cultural change.

Our client’s report: Our trainers use stories that were anonymous and our team learned from each story on how to identify bullying and negativity. Our team members learned about their actions without being put on the spot, instead the trainers stories help them see what they needed to change to help the team grow.

Brand + Team = Revenue



Leadership, Problem Solving and Positive Attitude

The best of organizational leadership and positive psychology is used to engage all attendees in new ways of handling problems. This session is interactive and provides one-on-one time with the session facilitator.

Our client's report: Leaders on our team are now using the resources to build our team through respectful communication and appreciative inquiry. Our turnover has decreased and we are increasing revenue!

Listening Workshop

This workshop features interactive learning during a fun activity. A plan is created by each team member to use listening to understand, build relationships and respect team members and customers.

Client's report: Our team had fun at this workshop! The trainer's stories were funny and they were parables because we saw ourselves in the stories. We now know how to fully listen and focus to prevent conflict.

Marketing & Branding

This workshop is for the entire team. Team members learn how they each impact marketing and branding. In this workshop team members use creativity to create a personal plan to help the company market and brand to achieve goals.

Our client's report: As a CEO I was shocked that our secretary was related to the decision maker at a potential client. At the workshop we discovered this and now we have a team effort to secure new clients.

Mastering Your Mindset From The Inside Out-To build your Brand, Team & Revenue

Have you ever wondered why you aren't successful, no matter how hard you try? The truth is if you don't uncover the secret to mastering your mind, body and spirit, you will never truly be successful. Kick off your Brand + Team = Revenue training experience with this critical PRE-TRAINING course led by Pam Glowski.

This one additional step will unlock the blocks, limiting beliefs; fears and old mindsets that have kept you stuck and enable you to forge new habits, relationships, disciplines and strategies that will increase the odds of your true success!

Brand + Team = Revenue



Mentoring

Our team will create a mentoring program or mentoring circles to help your team members:

- Transfer knowledge
- Solve Business Issues
- Engage in company culture
- Share teamwork and leadership best practices
- Improve Retention and employee engagement

Motivation

This workshop helps your team members uncover their individual and team motivations. Our process is based on the research in the book "Your Strategic Personal Brand...The Truth & The Lies". By uncovering why we are motivated and unmotivated we can use that knowledge to build long-term plans that achieve goals. This workshop can also feature meditation and an off site team experience.

Networking Strategically

A fun and engaging training for novice to expert networkers. Team members participate in a mock networking and have fun learning about body language. Team members create a networking plan to showcase Confidence, Class and Character.

If possible we host this training with a Wine Tasting Team building event called Sommelier for the day!

Our clients report: We were tired of paying for our employees to attend networking events and we were not getting new business. After this workshop our employees learned to focus on the correct potential clients and use communication that engaged and intrigued potential clients.

Brand + Team = Revenue



Power Presentation Skills

A workshop and coaching session for individual and team presentations. This workshop is used by executives and helps team members on all levels of public speaking. The workshop was created by a college instructor who travels the United States as a paid speaker. The workshop is fun because we explore the lies people believe about public speaking that kills confidence.

We work with you to set your reticular activating system in your brain to take action on helping your audience with the credible and confident presentation you will learn to create in our workshop.

Our clients report: The workshop and coach have helped our employees speak with confidence, class and character. Their presentations help us close deals and have increased our revenue.

Public Speaking Coach (Individual Training)

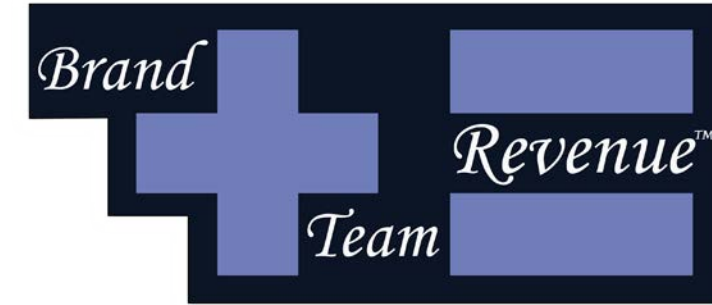
Power Presentations: How to excite an audience through Confidence, Credibility and Passion by Miracle Resources gives you Katherine Miracle as your success coach.

Katherine is a paid professional speaker and winner of CBC magazine's Best Speaker. Katherine teaches Introduction to Public Speaking at the University of Akron and Kent State University.

Katherine has helped students who once reported panic attacks about speaking. Katherine has special techniques to help speakers who have communication obstacles. Katherine brings out the unique talents, style and delivery of every speaker. See www.katherinemiracle.com and www.ratemyprofessor.com for testimonials. The session with Katherine includes:

- Videotape of your speech
- Katherine's Book "Discovering Your Dawn" and "Your Strategic Personal Brand"
- Voice coaching
- Speech analysis
- Face to face coaching customized for your needs and goals as a speaker

Brand + Team = Revenue



Revenue Generation Workshop

Teams are challenged to create new ways to generate revenue from existing products and services. The workshop is part 20% training and 80% team hands on project work. The result is a fun experience and a plan of action for generating revenue.

Our client's report: The revenue-generating workshop helped our team think outside the box to create more revenue.

This interactive session will help your team:

- Work as a team to create new revenue streams
- Strategize solutions to overcome obstacles
- Communicate ideas with clarity

Sales Training & Sales Management

This workshop is designed for individual or team coaching for managers who want to build a team that builds relationships and gets results. Sales Training Workshop is a team building session on how to sell and how to be the trusted advisor to teach and manage others to be successful in sales.

This session can take a sales pro and someone new to the industry to a new level of marketing, selling and customer service.

Sexual Harassment Training

Miracle Resources has heard the stories of boring videos so we have the best lawyer who is fun and will answer questions of your team members. Seth Briskin, Esq. uses humor and provides a fun experience to prevent crisis in your workplace. If your company has a required presenter we can work with your chosen law firm or legal department.

The prevention of harassment in the workplace is both an international and national concern. It is internationally agreed that sexual harassment is a form of gender discrimination and is recognized as a violation of human rights. Most companies give a packet of what not to do in the workplace but don't often specify how important it is to avoid sexual harassment in the company, or how damaging it could be to the parties involved. We use anonymous case studies to learn from and provide a positive experience on the importance of sexual harassment training, and how you can avoid the crisis in your workplace.

Brand + Team = Revenue



Effectively Using Social Media to Increase Awareness and Revenue

This interactive session is fun for audience members because we look at what works and what is just social vs. professional. The creativity and wit that gets attention on Facebook and twitter can hurt you on LinkedIn.

Our client's report: Our employees can now navigate through what works and what can damage our company reputation.

Standards of Success Training

A team-building workshop based on a fun activity that creates a plan for the company. Team members are engaged in developing individual and team standards of success. This session covers workplace policies in order to prevent risks. This session is a fun and interactive way to engage and motivate positive standards set by the team to determine appropriate and legal workplace relationships, behavior, conflict management, workplace safety, emotional intelligence and social media etiquette.

Our client's report: After the workshop we saw our team members perform to a new level that impressed our management.

Stop Marketing, Start Motivational Marketing

This team-building workshop is based on an actual shopping experience. Your team learns by observing what helps customers fall in love with products/services. Our workshop then continues over a meal to discuss what was observed and learn the secrets so your team can apply them to your marketing campaigns.

Our client's report: Our employee's love motivating customers and learning their needs since the workshop. In the past they hated marketing and upselling now they are listening and motivating with better results and increased revenue.

Brand + Team = Revenue



Team Charter Workshop

Teams are challenged to create a charter around a fun event then using the skills they have developed in our workshop, each team or department is guided through our team charter process that leads to a GPS for success in their workplace.

Our client's report: Our team is now working together with a greater understanding of each other. We have clear goals, deadlines, and plans for acceptable behavior. As a team we created all of this in the workshop and we are all engaged because our charter was created by us to help us.

Teamwork Brand Building Workshop

This offsite workshop is hosted as training with an experience. Our teams love escape rooms, horseback riding and doing a community project. The workshop uses the experience you choose to help the team create a brand-building plan of action. The result is increased revenue as the team is engaged in elevating the brand through teamwork.

To increase revenue and build your customer base you need creativity and true customer engagement. *Audience members must be ready to participate and have fun!*

Our client's report: The team is now using the brand-building plan of action and has increased the level of communication. Our work is now productive and we operate with vision and passion for our company goals. We are now 100% sure our team members understand our brand and feel they are accountable for the brand.

Brand + Team = Revenue



Team Makeover!

Katherine Miracle, Brand & Team Building Expert, will work with your team to get to core of the real problems your teams face in an interactive training.

Kayla Miracle, Brand Stylist, will work with your team members on a professional makeover to present their best selves. Kayla will enhance their personal/professional style while elevating your company brand.

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Our clients report: The team is now using the brand-building plan of action and has increased the level of communication. Our work is now productive and we operate with vision and passion for our company goals. We are now 100% sure our team members understand our brand and feel they are accountable for the brand.

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Unconscious Bias

This workshop educates your team on what is unconscious bias and how you can stop bias from putting your brand, team and revenue at risk.

Learning Objectives:

Understanding and Preventing:

Halo vs. Horn: The bias that a person will always succeed and produce great ideas vs. the bias that a person will always fail.

Affinity bias: Building relationships with people who are like yourself

Perception bias: Stereotyping certain groups of people and making assumptions leading to not being objective about certain groups.

Confirmation bias: Choosing information that confirms assumptions or pre-existing beliefs

Evaluation and Prevention of:

Groupthink: This bias occurs when people try too hard to fit into a particular group by mimicking others or holding back thoughts and opinions. This causes them to lose part of their identities and causes organizations to lose out on creativity and innovation.

This team workshop will help the team create a strategy that engages appreciative inquiry, Customer Service and best practices to provide training that protects your brand, team and revenue.

You and Your Team Deserve fun!

Brand + Team = Revenue™ is designed to give your team the ultimate experience.



Special thanks to our alliance Party'n with Plants, Nicole Pearch!



Our trainings are unique to each team, some teams train on a Yacht!



Other teams enjoy team games including zip line, corn hole and a full carnival.

We have done trainings with a spa day or at a country club with tennis and golf.



Our trainers have found more teams want to do a team project to benefit the community, so we work with local non profits to set up your team community project.

What experience would benefit your team?

We will handle the details so be creative!

Our Topics can be done as Keynote Retreats, Conventions or Workshops!

More fun...

Let our team create more synergy for your company through training.



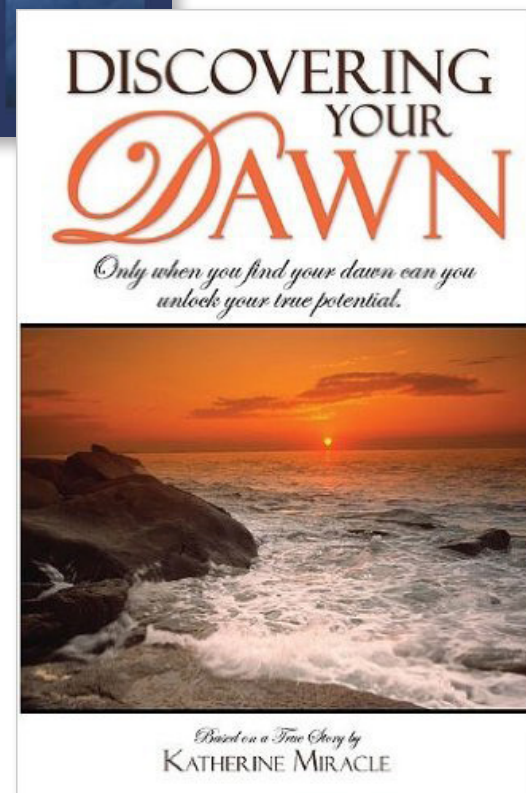
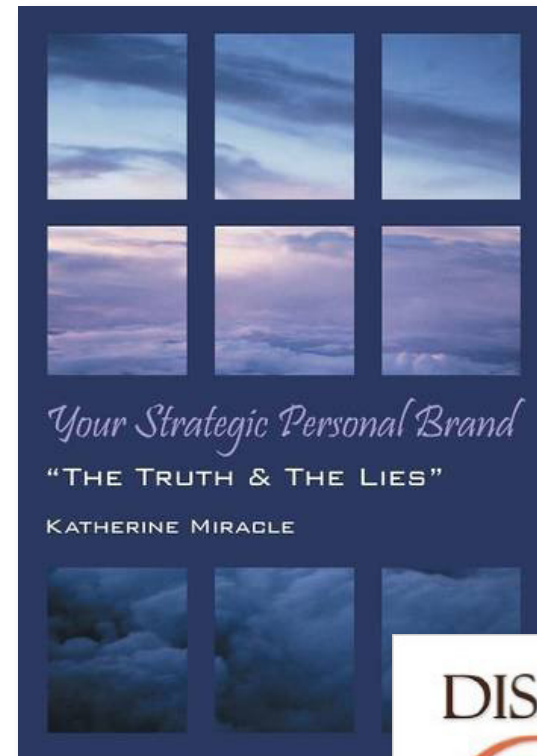
Special thanks to our alliance Party'n with Plants, Nicole Pearch!



Our training is also perfect for a staff retreat for employee appreciation!

Katherine Miracle is the author of multiple books that focus on marketing, motivation and branding.

Discovering Your Dawn has helped people unlock their potential and provide motivation while Your Strategic Personal Brand...The Truth & The Lies, is used in Brand + Team = Revenue training as well as college courses.



Join Our Team!

Do you want a rewarding experience knowing that you've helped not only yourself, but others around you?

Do you want to help businesses grow revenue?

Do you want to make a difference in the way society treats violence and bullying?

Do you want to align with workplaces that grow diversity, revenue and teamwork?

Do you want to earn an income based on working with organizations like hospitals, colleges, banks, and businesses by helping them?

Join the Miracle Resources team as a consultant! You will be paid for training and given all of the great resources to make revenue, create jobs, and make a difference in our world all while earning a great income!

Contact Katherine Miracle today at km@miracleresources.com

(Add to your subject line Miracle Resources Consultant) to begin helping others while creating a new revenue stream for yourself. We provide your training and leads to begin your new career today.

Need Revenue?

Time for a Branding or Re-Branding Campaign

Miracle Resources hosts a fun and interactive Vision/tSWOT analysis session with stakeholders to create value proposition statement.

A complete Needs Assessment of your target market is prepared for you.

Market Research is completed to ensure your success.

Miracle Resources creates a Vision Statement based on the value your product or service provides, the needs of your target market and the research results of your target market.

Fun and Interactive focus groups are held to ensure the target market will engage with your product/services.

Miracle Resources creates and executes a revenue development & marketing campaign to show value to target market through:

- Creation of tagline, all marketing materials and style guide.
- Video that showcases your value and how you meet the needs of your target market (including testimonials).
- Social Media content marketing, contests and relationship building.
- Constant research for connection to bloggers, media and groups that your target market engages with daily.
- Creation of media list and constant connection to reporters that cover your industry.
- Creation of Press Conference and Signature event that showcases how you fulfill your target markets needs.

Miracle Resources provides on going full service marketing support and training in our Brand + Team = Revenue program for your staff.



ESCAPE THE ONE ON ONE SOLUTION FOR LEADERS WHO WANT TO GROW TO THE NEXT LEVEL OF SUCCESS

ESCAPE is a day long session of fun, speakers and one on one coaching with your favorite lunch and a massage.

ESCAPE provides session based on the needs of the employee and can include the following topics:

- Creating a culture of success
- Secrets to communication and teamwork
- Listening skills
- Best Practices for leadership and appreciative inquiry
- Networking to build relationships
- Power presentations
- Confidence building
- How to manage stress
- Balance for personal and professional life
- Creating your personal and professional marketing plan

WHY ESCAPE?

Just ask our clients: (Escape attendees identity and company are kept confidential)

CEO'S AND OTHER C LEVEL EXECUTIVES LOVE ESCAPE BECAUSE:

Employees receive one on one coaching increase problem solving skills and improved communication skills.

"We gave our Division leaders Escape to show we believe in them and to give them a day of fun and learning"

"My employees came to me with the optimal solution after Miracle Resources worked with them on several options to solve the real problems in our company"

The session is confidential and provides trust and expertise in a one on one setting.

EMPLOYEES LOVE ESCAPE BECAUSE:

"The day gave me peace, courage to change my mindset and become a stronger leader in my company."

"Since the day is one on one I felt comfortable sharing and Miracle Resources only request is to give my boss three options to create an optimal solution for what I am facing. The optimal solution was the GPS I need to come to work with a success action plan."

"Escape and my Success Coach Katherine Miracle helped me get out of my own way."

"Our boss needed an attitude adjustment so we sent him to Escape, he is happy again."





Founded in Northeast OHIO,
but found EVERYWHERE

*Call us at 216-536-9902
or
email us at KM@miracleresources.com*

